

## LEADERSHIP DEVELOPMENT WORKSHOP 3:

# INFLUENCING SKILLS

### HIGHLIGHTS

- How to have good qualities of being a successful leader
- Law of Influence
- The best time to influence others
- Source of Influence
- Influence through "interaction", "speaking" and "dialogue"
- How to create Short Wins
  - Leadership → Climate → Motivation → Performance & Results
- Influence Strategies Engaging Model (FAD)
  - Feedback Skills
  - Appreciation
  - Development

### SPEAKER



#### Dr. Carol Wong

- Carol Wong is an experienced social worker and professional training facilitator with 20 years of experience.
- Provided training and workshops to various organizations, including small and medium enterprises, corporations, government departments, universities, and schools. She has trained over ten thousand participants in total.



**7 November 2023 (Tuesday)**



**7:00pm - 10:00pm**



**LI-2301, 2/F, Li Dak Sum Yip Yio Chin Academic Building,  
City University of Hong Kong**

Quota:	20 (on a first-come, first-served basis)
Medium of Instruction:	Cantonese and English
Online registration link:	<a href="https://apps.scope.edu/seminar/233-CE-8">apps.scope.edu/seminar/233-CE-8</a>
Target:	3-year Degree, Top-up Degree, Advanced Diploma and Professional Diploma Students (Full-time & Part-time Programmes)



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